

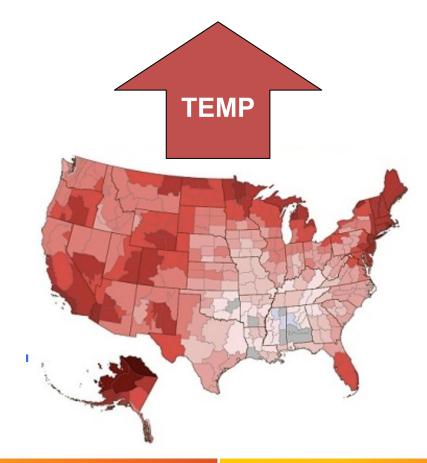
## Westchester Power Pound Ridge - August 13, 2024

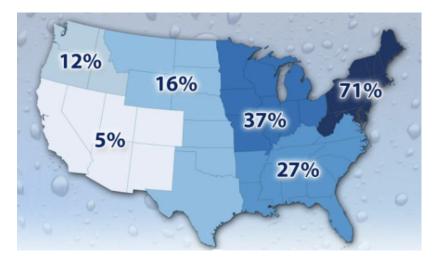




# **AN URGENT CHALLENGE**

## **CLIMATE CHANGE IS HERE, NOW**









## **OUR COMMUNITIES ARE IMPACTED**



White Plains 9/23/2023

Yorktown 9/23/2023

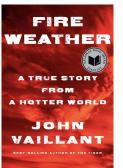
Tarrytown 10/21/2023



## **OUR COMMUNITIES ARE IMPACTED**









## **CLIMATE CHANGE INTENSIFIES INEQUALITIES**

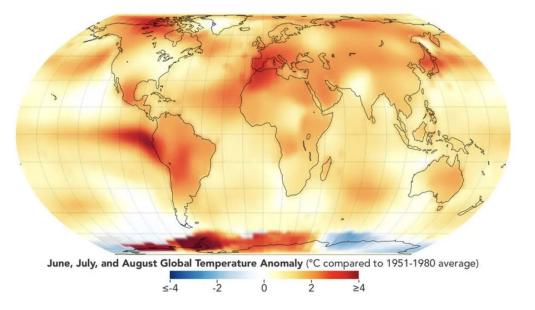
- Urban Heat Islands
- Poor Air Quality
- Inadequate Housing
- Vulnerability to Flooding
- Financial Burdens





## **IT'S GETTING WORSE**

# SUMMER 2023





## **AMBITIOUS GOALS FOR NYS**

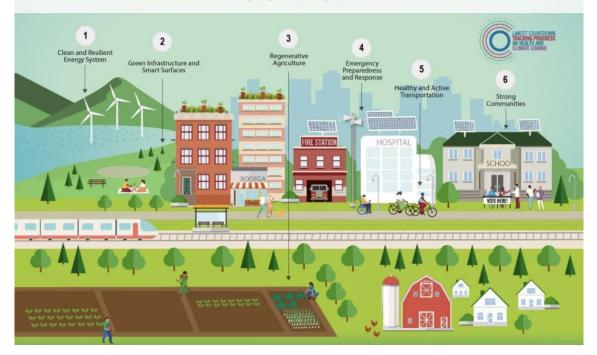
Climate Leadership and Community Protection Act - CLCPA

70% renewable energy by 2030 Zero emissions by 2040



## **A POSITIVE OPPORTUNITY**

#### STRATEGIES TO BUILD HEALTHY, EQUITABLE, CLIMATE-RESILIENT COMMUNITIES





## SUSTAINABLE WESTCHESTER CREATED BY AND FOR WESTCHESTER'S MUNICIPALITIES



Ardsley Bedford Briarcliff Manor Bronxville Cortlandt Croton-on-Hudson Dobbs Ferry Eastchester Elmsford Greenburgh Harrison Hastings-on-Hudson Irvington Larchmont Lewisboro Mamaroneck Village Mamaroneck Town Mount Kisco Mount Pleasant Mount Vernon New Castle New Rochelle North Castle North Salem **Ossining Village Ossining Town** Peekskill Pelham Manor Pelham Village Town of Pelham Pleasantville Port Chester **Pound Ridge** 

**Rye Brook Rye City Rye Town** Scarsdale **Sleepy Hollow** Somers Tarrytown Tuckahoe White Plains Yonkers Yorktown

### and Westchester County itself



# SHARED SERVICES & <u>SOLUTIONS</u>: DOING MORE TOGETHER

## **CLEAN RENEWABLE ENERGY**

### **COMMUNITY CHOICE AGGREGATION**



#### **SOLAR ORIGINATION**



#### **COMMUNITY SOLAR**





### **EFFICIENCY & DECARBONIZATION**



### **CLEAN HEATING & COOLING**



THERMAL ENERGY NETWORKS

## Shift the Power.

GridRewards









## **OPPORTUNITY, COMMUNITY & EQUITY**





## **A FOUNDATION FOR FUTURE PROGRESS**



**POWER PURCHASE AGREEMENTS** 



VIRTUAL POWER PLANT





**SOLARIZE 2.0** 



**OPT-OUT CDG** 

## **INNOVATIONS & BREAKTHROUGHS**

- FIRST Intermunicipal Sustainability Consortium in New York
- FIRST Community Choice Aggregation in New York
- FIRST Residential Demand-Response Program in New York
- FIRST Sunshine-to-EV Fast Charger with Community Solar in New York
- FIRST Renew America's Nonprofits Awardee in the Northeast



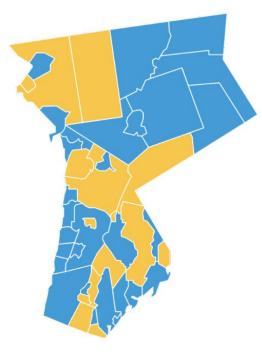
SUNSHINE TO EV



WESTCHESTER POWER IS A CORNERSTONE OF REGIONAL CLIMATE ACTION

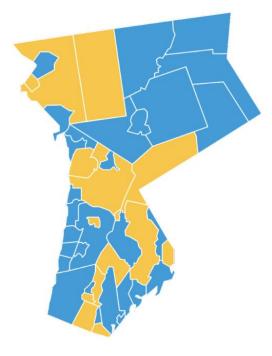


#### **MUNICIPALITIES JOIN TOGETHER**





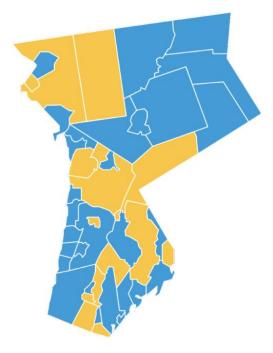
**MUNICIPALITIES JOIN TOGETHER** 







**MUNICIPALITIES JOIN TOGETHER** 



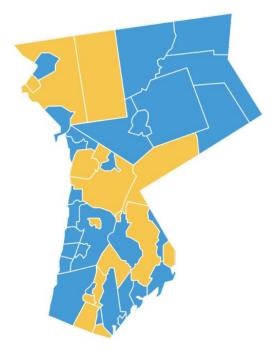




**3** CLEAN, RENEWABLE ENERGY



**MUNICIPALITIES JOIN TOGETHER** 





**OPEN BIDDING PROCESS** 



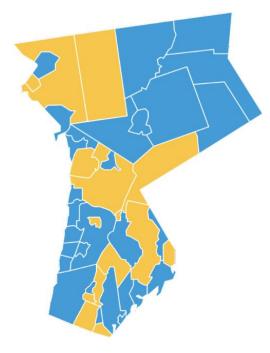
**3** CLEAN, RENEWABLE ENERGY



#### **PUBLIC NOTIFICATION**



**MUNICIPALITIES JOIN TOGETHER** 





**OPEN BIDDING PROCESS** 



**3** CLEAN, RENEWABLE ENERGY



**PUBLIC NOTIFICATION** 



**CONSUMER CHOICE** 







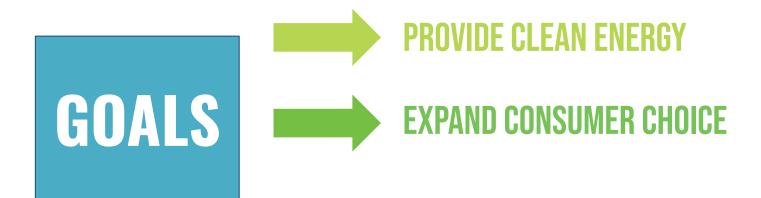


## WESTCHESTER POWER PROGRAM



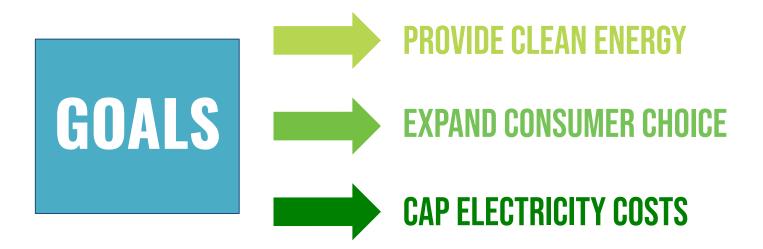


# **WESTCHESTER POWER PROGRAM**

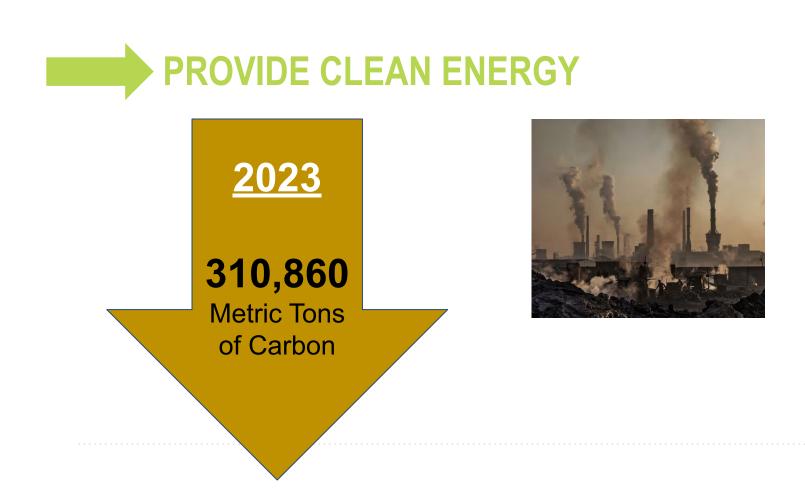




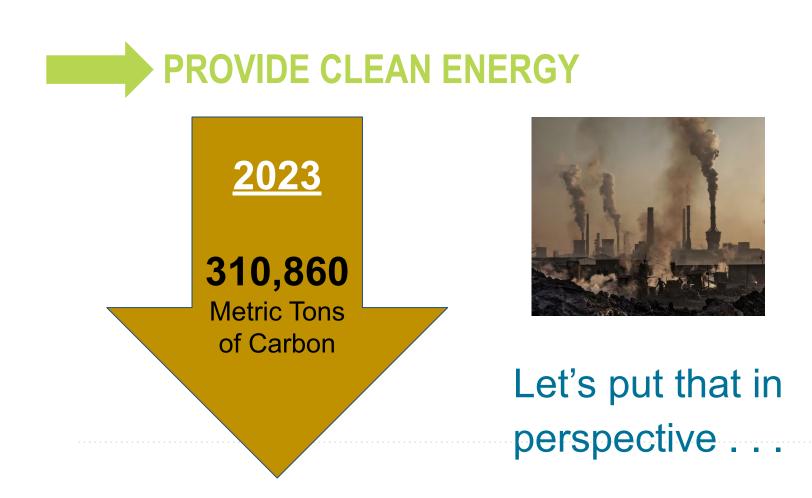
# **WESTCHESTER POWER PROGRAM**



















Based on EPA Calculator











Based on EPA Calculator

73,985









10-Year Growth Based on EPA Calculator









### **Trees Planted**

10-Year Growth Based on EPA Calculator









### Social cost of carbon

NYSDEC calculation for 2025, 2% discount rate









### Social cost of carbon

NYSDEC calculation for 2025, 2% discount rate

\$40,411,800







LED LIGHTS

**GREEN FLEETS** 

**BUILDING WEATHERIZATION** 







#### More impactful than all other municipal actions combined.





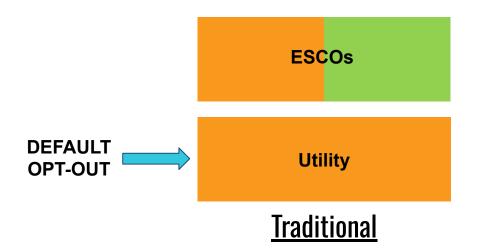






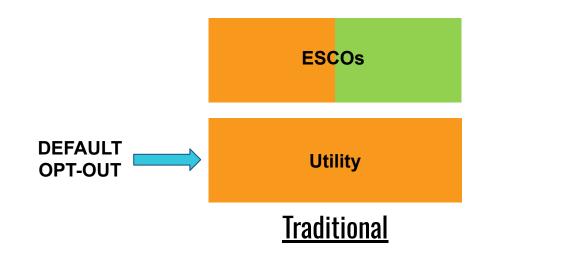








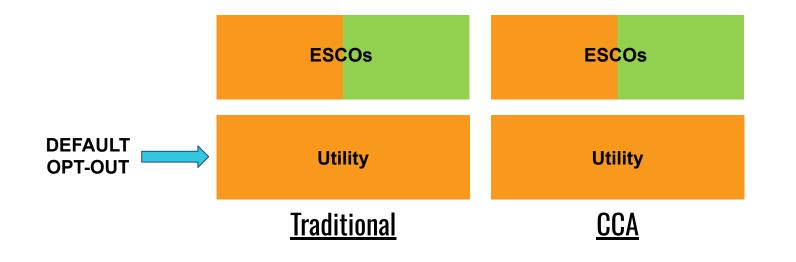






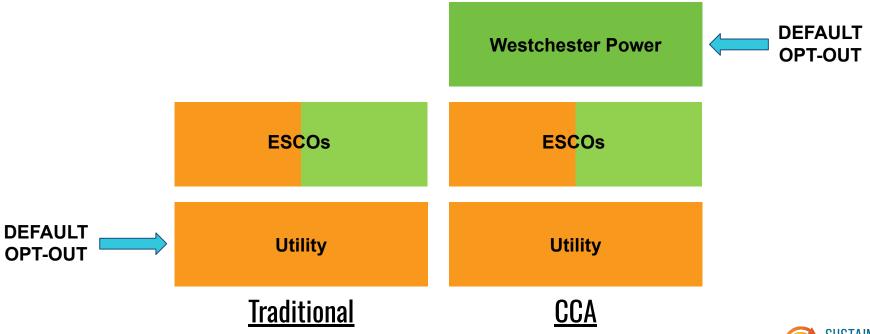






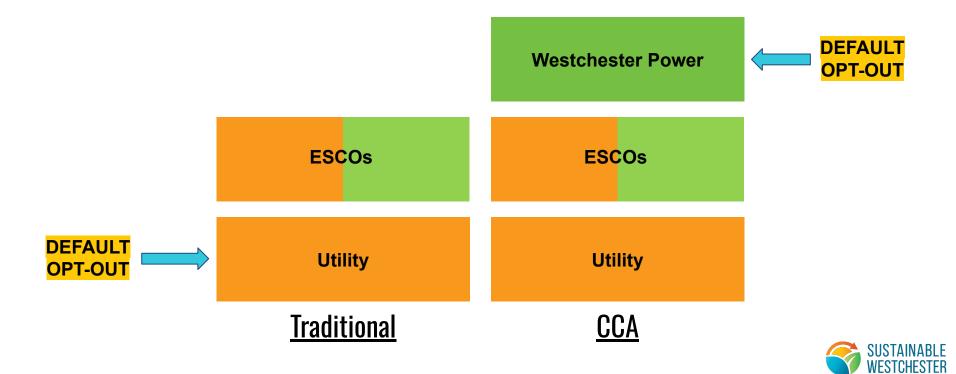
















### More Competition



Utility

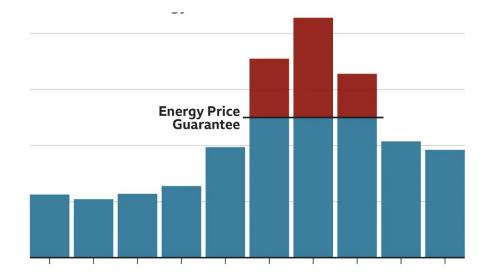






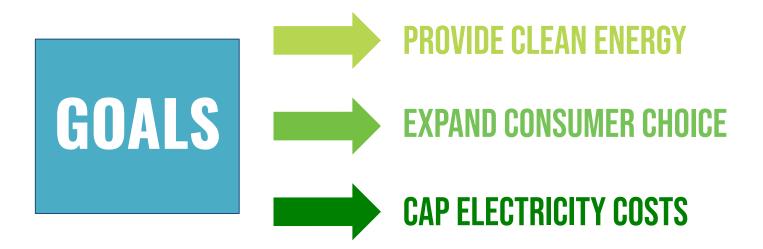
## **UTILITY RATES HAVE VARIED** from 4 cents to 22 cents since program launch.

# **WP PREDICTABLE FIXED-RATE** never exceeds the contract level.





## **WESTCHESTER POWER PROGRAM**





## **WESTCHESTER POWER PROGRAM**





## ADDITIONAL BENEFITS



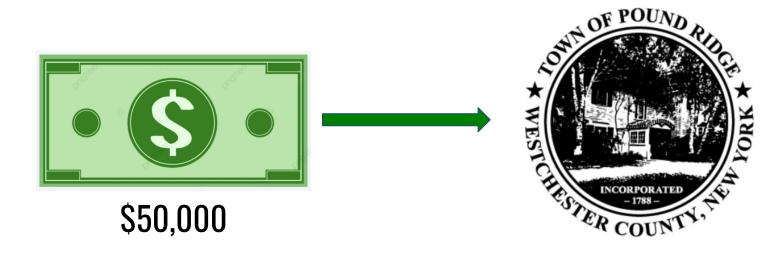
### **PLUS: STATE GRANTS**

Select Your Town of Pound Ridge	Accomplishme	ents	
Town of Pound Ridge	(Complete 1 or more HIA for 2-Star status)		
A NYSERDA Clean Energy	<b>10</b> ACTIONS COMPLETED	<b>3,10</b> POINTS EA	
Community	High Impact Actions Benchmarking Clean Fleets Climate Smart Communities Certificati	Count 1 1	Points 100 200 600
5,104 POPULATION (2010 CENSUS) Mid-Hudson	Community Campaigns Community Choice Aggregation Energy Code Enforcement Training LED Street Lights PACE Financing	2 2 1 1	500 1,500 0 200
REGION	Grand Total	10	3,100



### **PLUS: STATE GRANTS**

**STATE GRANTS** can be accessed by municipalities that participate in CCA. NYSERDA's Clean Energy Communities program recognizes CCA as a high-impact action.





### **PLUS: CUSTOMER SUPPORT & EDUCATION**

**CUSTOMER HELP** by phone or email.

LINKS TO OTHER PROGRAMS with guaranteed savings.

**EASILY ACCESSIBLE INFO** to find Con Ed rate comparisons.

**ASSISTANCE FOR MUNI STAFF** is always available.







#### **BILINGUAL SUPPORT & OUTREACH**





## **PROTECTING CONSUMERS**

### LOW & MODERATE INCOME PROTECTION/ASSISTANCE

#### Not Enrolled in CCA

HEAP Home Energy Assistance Program

> **UAP** Utility Assistance Program

### **Guaranteed Savings**



Shift the Power. GridRewards



**Regional Clean Energy Hubs** 

#### **Community Solar**

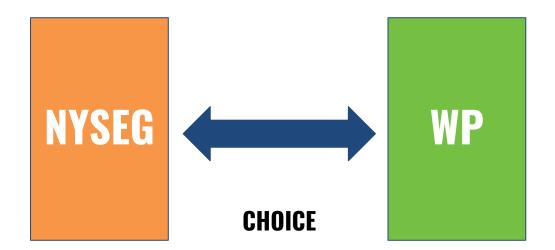
GridRewards

EmPower+



### **UNCERTAINTY, BUT CHOICES CAN OPTIMIZE COSTS**

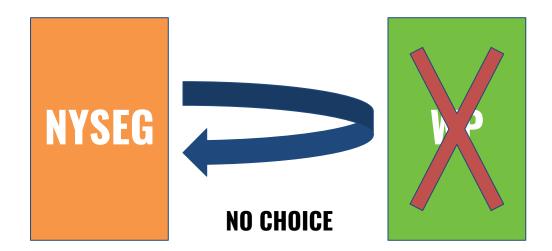
<u>With CCA</u>, you can always choose the lowest rate





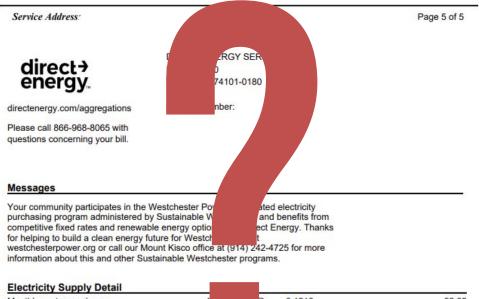
### **UNCERTAINTY, BUT CHOICES CAN OPTIMIZE COSTS**

<u>Without CCA</u>, you are stuck with the utility (or an ESCO)





### WHY DID MY MONTHLY BILL SUDDENLY INCREASE?!?!



Monthly customer charge	4	0 0.1216	52.65
State and Local Sales Tax: \$52.65		0 0.04	2.11
Current Electricity Supply Charges			\$54.76



### WHY DID MY MONTHLY BILL SUDDENLY INCREASE?!?!

## Possible Reasons

Use Patterns Billing Delays or Errors



### WHY DID MY MONTHLY BILL SUDDENLY INCREASE?!?!

## Possible Reasons

Use Patterns Billing Delays or Errors

## Definitely **NOT** the Reason WESTCHESTER POWER PROGRAM

A Fixed-Rate is a Fixed-Rate



## **IMPROVING COMMUNICATION**

**CUSTOMIZED PLAN** based on community collaboration.

#### **POSSIBLE APPROACHES**

- Enhanced messaging for opt-out period
- Monthly email updates
- Video guide to online information
- Robocalls/texts as needed
- In-person community workshops
- Community leader engagement
- Additional mailings and/or inserts





EMPOWERMENT

### CONSUMERS CAN <u>ALWAYS</u> OPT-OUT, AND IT'S EASY

#### **OPTING OUT IS SIMPLE**, customers can:

- 1. Mail (Before Enrollment)
- 2. Online at sustainablewestchester.org/wp/nyseg-area-choosesupply
- 3. Email <u>westchesterpower@sustainablewestchester.org</u>
- 4. Phone at (914) 242-4725 ext.134

#### **NEVER ANY FEES OR PENALTIES**

#### COME AND GO AS OFTEN AS YOU LIKE

**ONCE & DONE:** You remain out of the program unless you <u>choose</u> to opt back in.





### WHY IS OPT-OUT NECESSARY?

### VIABILITY

The only practical model

**IMPACT** Clean energy uptake at scale





THERE IS <u>ALWAYS</u> A DEFAULT Not <u>whether</u>, but <u>what</u>



### WE ARE ALL EMPOWERED



#### **Residents & Businesses**

Make the best choices for ourselves from a broader menu of options.

Price Predictability Environmental Action

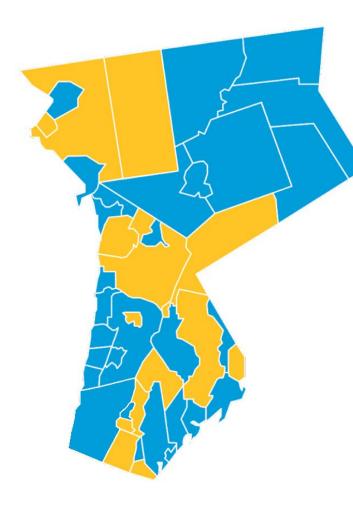


#### **Municipalities**

Advance community-wide values and priorities through intentional decision-making.

Enhanced Competition & Options Clean, Renewable Power Consumer Protection





### WESTCHESTER POWER CCA FIRST AND LARGEST CCA IN NEW YORK STATE

Ardsley Bedford Croton-on-Hudson Dobbs Ferry Greenburgh Hastings-on-Hudson Irvington Larchmont Lewisboro Mamaroneck Village Mamaroneck Town Mount Kisco New Castle New Rochelle

North Salem Ossining Village Ossining Town Peekskill Pelham Village Pleasantville Pound Ridge

Rye Brook Rye City Sleepy Hollow Somers Tarrytown Tuckahoe White Plains Yonkers

29 Municipalities





## **CONTRACT STATUS & HISTORY**

### **CURRENT CONTRACT RATES: NYSEG TERRITORY**

Supplier: Direct Energy

Rates for Residential & Small Commercial:

- 100% Renewable 13.12¢/kWh
- 50% Renewable 12.16¢/kWh
- Standard Supply 11.20¢/kWh



Term: December 1<sup>st</sup> 2023 through November 30<sup>th</sup> 2024 (12 months)

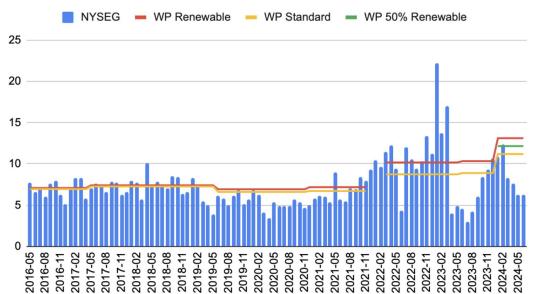
\*NYSEG Current Rate: Approximately 8.55¢/kWh



### LONG-TERM PRICING IS COMPETITIVE



#### NYSEG - Residential





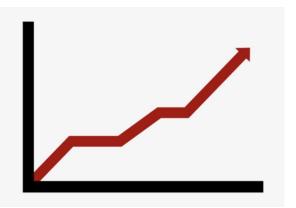
# **NEW CONTRACT OPPORTUNITIES**

### **ADVANTAGES FOR FIXED RATES**

**CAPACITY CONCERNS:** NYISO projects a shortage in 2025 with the confluence of peaker plants coming offline, acceleration of electrification and new emissions rules coming into effect.

**PRESSURE ON NATURAL GAS PRICES:** Natural gas is the electricity market price setter. Exports to higher priced market are again becoming a factor as port facility capacity increases.

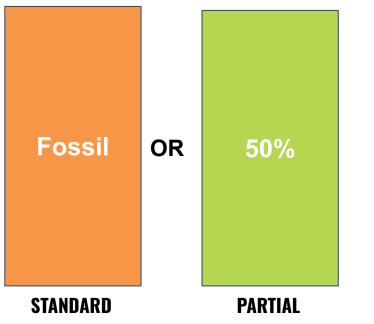
**HOT SUMMER PREDICTED:** 2-4 degrees higher than average. New York City will likely see twice as many 90-degree days as in 2023, when there were 12.





### **AIMING FOR A GREENER CONTRACT**

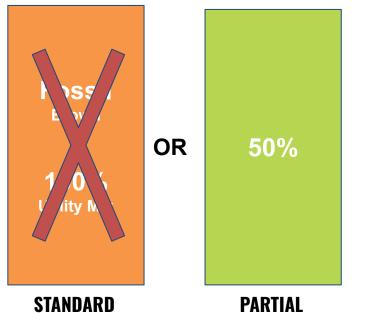
#### OLD CONTRACT DEFAULT OPTIONS





### **AIMING FOR A GREENER CONTRACT**

#### OLD CONTRACT DEFAULT OPTIONS



**Standard Supply** will no longer be offered.

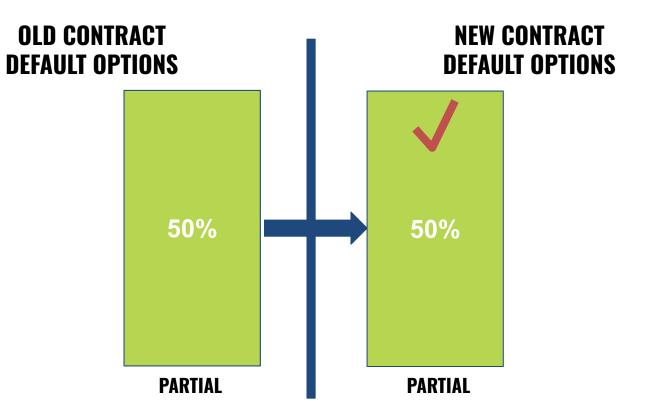
NYS regulations disallow.

Limited demand.

Inconsistent with program goals.



### **AIMING FOR A GREENER CONTRACT**





### **AIMING FOR A GREENER CONTRACT**



# OPTIONS FOR POUND RIDGE

### **OPTIONS**

Consumer Options

Muni

Default





### **OPTIONS**

~

Consumer Options

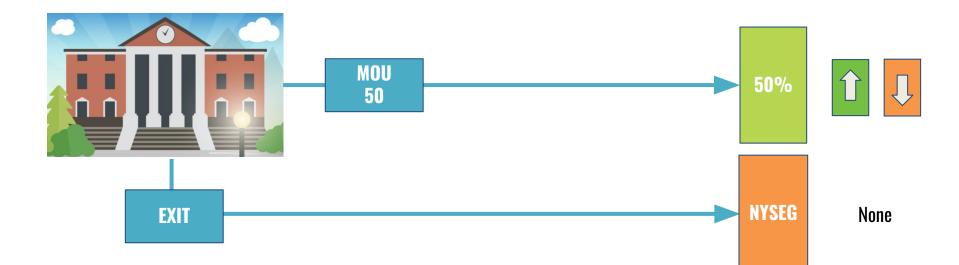
Muni

Default



None





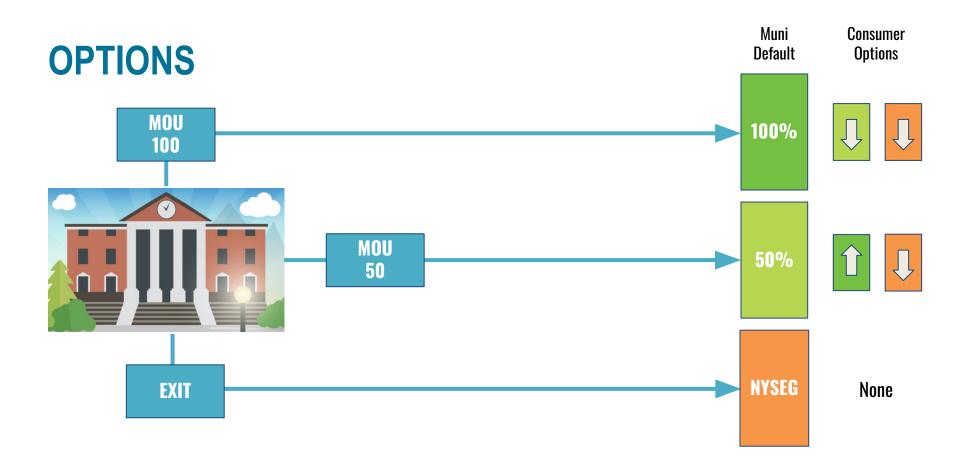
## **OPTIONS**

Consumer Options

Muni

Default







### **REQUESTED ACTIONS & CRITICAL PATH**

#### Now through August 13

NYSEG municipalities that wish to participate in the next Westchester Power contract are strongly encouraged to approve a Memorandum of Understanding no later than August 13. Approval by this date, prior to the issuance and acceptance of an electricity supply bid, will ensure municipal inclusion in the next NYSEG aggregation.

#### August 14

Target date for receiving/accepting electricity supply bids. Bids are based on quantity and distribution of demand as reflected in municipal participation based on MOUs signed.

#### August 15 through September 7

NYSEG municipalities could attempt to join the next Westchester Power aggregation during this time period, and Sustainable Westchester would advocate on behalf of any municipality seeking late inclusion. However, the electricity supplier would be under no obligation to add new municipalities after the issuance and acceptance of a bid, and the supplier's determination would be impacted primarily by market factors. Therefore, municipalities seeking inclusion during this time period would be at significant risk of being excluded from the program.

#### After September 7

Municipalities that are not contracted by this time would be excluded from the next contract, and all of their current customers would exit back into NYSEG. Under NYS Public Service Commissioner (PSC) rules, any future re-entry into Westchester Power would be treated as the inception of an entirely new program, requiring two full months of outreach before another opt-out period begins.

Participating municipalities are included in a compliance filing to the PSC, which must be acknowledged by the Department of Public Service (DPS) before the preparation of a mailing to program enrollees (more below.) Information sessions required under DPS rules are held during this period as well.

#### October 6

Mailing to program enrollees. Under PSC regulations, a notification mailing to all preenrolled program participants explaining the program structure and contract details must precede actual enrollment, allowing a minimum 30-day period for customers to make enrollment elections (i.e. opt out or change supply option).

#### October 11 to November 10

Pre-contract opt-out period. Enrollees may elect to exit the program before the new contract commences.

#### November 10 to November 30

Enrollment lists are finalized, and data are exchanged with the utility.

#### December 1

Commencement of new Westchester Power contract for the NYSEG service territory. Customer enrollments begin on a rolling basis from this point forward based on meter cycle dates.





**AGENCY & IMPACT** 

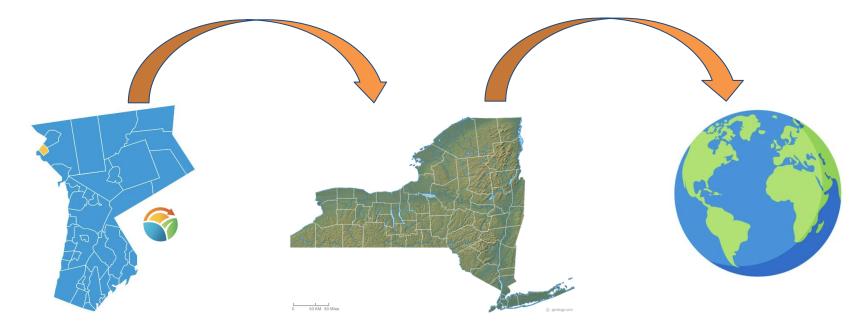
### WHAT CAN WE DO?







### LOCAL LEADERSHIP FOR GLOBAL IMPACT



**MODEL COUNTY** 

### 10th LARGEST GLOBAL GDP

### **INSPIRATION & IMPACT**



"Do all the good you can, in all the ways you can, in all the places you can, to all the people you can, as long as ever you can."





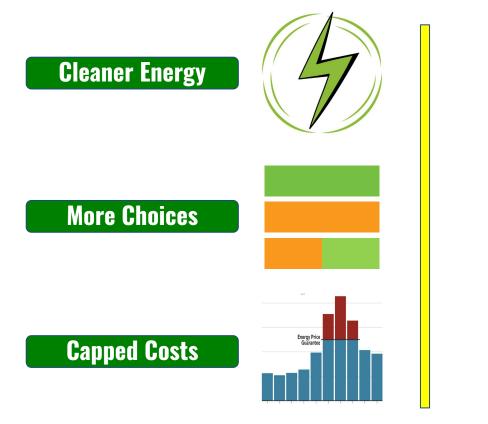


John Wesley





## **WESTCHESTER POWER PROGRAM**



# **THANK YOU!**

**Questions** 

